



Department of Commerce  
Ministry of Commerce & Industry  
Government of India


रक्षा मंत्रालय  
MINISTRY OF  
**DEFENCE**  
भारत सरकार



रक्षा उत्पादन विभाग  
DEPARTMENT OF  
**DEFENCE PRODUCTION**  
GOVERNMENT OF INDIA

**EPCINDIA**  
ENGINEERING THE FUTURE

**IMDW2023**  
India MSME Defence Week & RBSM



**3<sup>rd</sup> Edition of  
INDIA MSME DEFENCE  
WEEK 2023 & RBSM**

**5 – 8, December, 2023**

**(on Virtual Platform)**

**A REPORT**



Department of Commerce  
Ministry of Commerce & Industry  
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MINISTRY OF  
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**IMDW2023**  
India MSME Defence Week & RBSM

# 3rd Edition of India MSME Defence Week & RBSM

5 – 8 December, 2023

on

Virtual Platform

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**A Report**

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# IMDW2023

India MSME Defence Week & RBSM



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## Indian Defence Milestones

Defence exports grew by 334% in the last five years

India is now exporting defence equipment to over 75 countries.

The government has set a target of total turnover of Rs 25 billion in defence & aerospace manufacturing by 2025 and Rs 40,000 crore (USD 4.82 billion) defence export by 2026

Defence production crosses INR 1 lakh cr. (USD 12.04 billion) mark for the first time ever in FY 2022-23.

To boost 'Aatmanirbharta' in defence, 164 Positive Indigenisation List items, with an import substitution value of INR 814 cr (USD 98 million) have been successfully indigenized by DPSUs.

# IMDW2023

India MSME Defence Week & RBSM



## Why the event

The Four day webinar series with MSMEs | Defence Startups, Innovators & Entrepreneurs | Existing & Potential Vendors & Suppliers to Defence Sector | MSMEs seeking Defence Technologies | MSMEs exploring Export & International collaboration opportunities | Industry Professionals, Traders and Businesses was organised by EEPIC India with support from the Ministry of Commerce and Industry and Ministry of Defence, Government of India

This was the Edition No 3 of MSME DefenseWeek from 5th to 8th December 2023, on Virtual Platform. (Visit: <https://eepicvirtualexpo.com/msmedefence2023>).

The event has emerged as one of the biggest virtual platform which witnesses engagement of over 30 speakers over the 4 days, and over 500 industry participants

## Speaker profile comprised

Government Ministries, Defence PSUs from Land, Naval and Aerospace segments and Large Private sector manufacturers





## Key Themes

Aatmanirbhar & Make in India vision	Funding Schemes in Technology transfer & collaborations
Policies for MSMEs in Defence Manufacturing and exports	International Defence diplomacy & Industry collaborations
DPSUs Vendor Development, Procurement & Sourcing Opportunities	Export opportunities

## Discussion themes

- 1 International Partnerships in Defence Sector
- 2 Sourcing Opportunities in Indian Naval & Shipbuilding Sector
- 3 Sourcing Opportunities in Defence PSUs in Aerospace & Defence Manufacturing
- 4 Sourcing Opportunities in New Defence PSUs (Erstwhile OFB)
- 5 Defence Modernization & Building AatmaNirbhar Bharat in Defence Sector
- 6 Encouraging MSMEs in Defence Exports: Make in India for the World
- 7 Technology Transfer Collaboration Opportunities for MSMEs in Defence Sector





## FOUR-DAY PROGRAMME

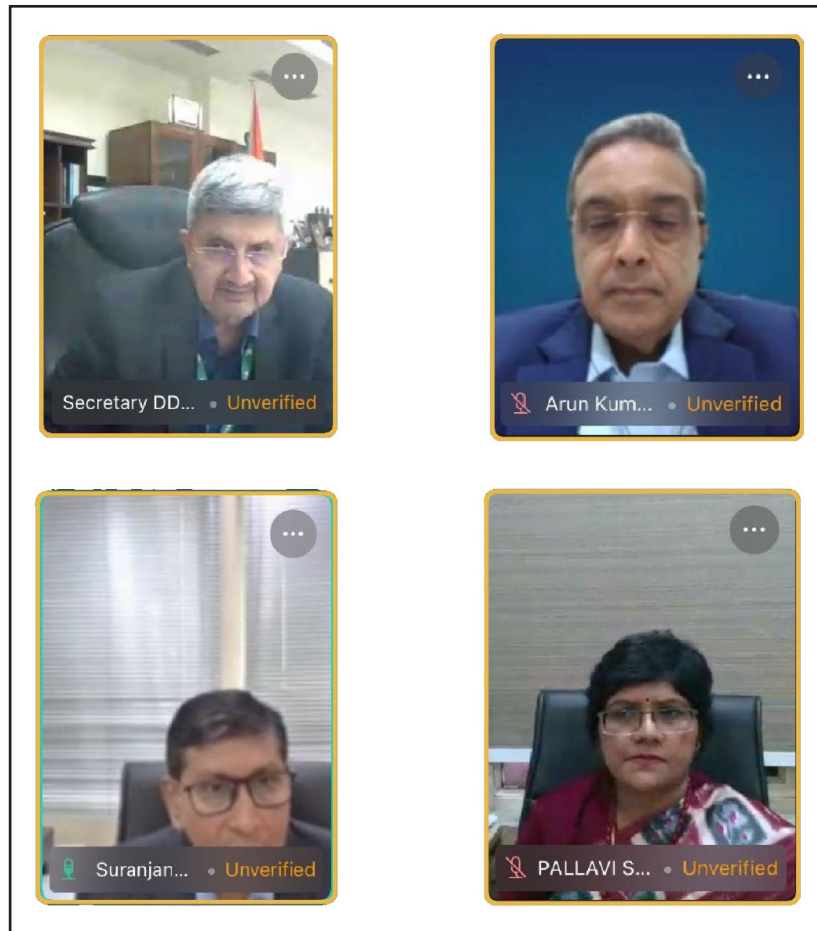
Date	Time (IST)	Session	Session Name
5th Dec 2023,	11.00 am	Session I	Inauguration
5th Dec 2023,	3.00 pm	Session II	International Partnerships in Defence sector (Speakers from Overseas Missions in India and Indian Missions Overseas having Defence Partnerships with India)
6th Dec 2023	11.00 am	Session III	Sourcing Opportunities in Indian Naval & Shipbuilding Sector (MOS, GSL, GRSE, HSL)
6th Dec 2023	3.00 pm	Session IV	Sourcing Opportunities in Indian Defence PSUs in Aerospace & Defence Manufacturing (HAL, BEL, BDL, BEML, MIDHANI, MDL)
07th Dec 2023	11.00 am	Session V	Sourcing Opportunities in New Defence PSUs (Erstwhile OFB)
07th Dec 2023	3.00 pm	Session VI	Defence modernisation and Building Aatmanirbhar Bharat in Defence Sector
08th Dec 2023	11.00 am	Session VII	Encouraging MSMEs in Defence Exports: Make in India for the World
08th Dec 2023	3.00 pm	Session VIII	Technology Transfer Collaboration Opportunities for MSMEs in Defence Sector





## THE SESSIONS

### Inauguration



#### First row from left -

- Dr Samir V Kamat, Secy, Dept of Def R&D & Chairman, DRDO\_India as the Chief Guest
- Mr Arun Kr Garodia, Chairman, EEPC India;

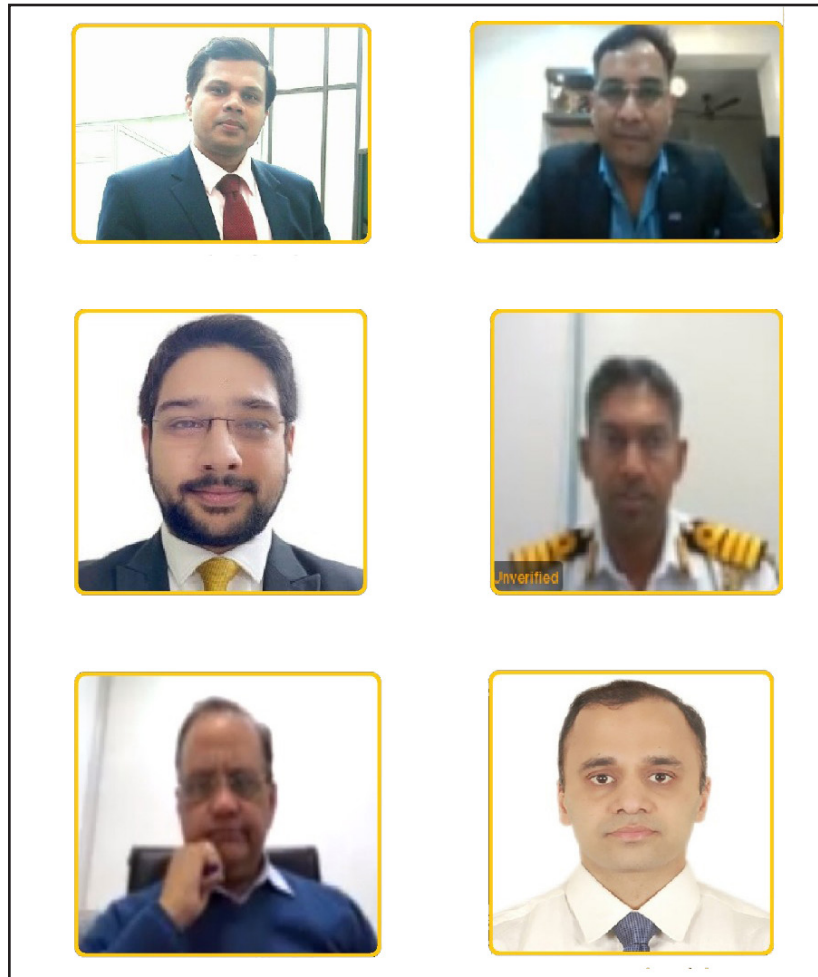
#### Second row from left-

- Mr Suranjan Gupta, Executive Director, EEPC India;
- Ms Pallavi Saha, Joint Director, EEPC India was also present



## Session I

### International Partnerships in Defence sector



#### First row from left -

- Dr.Saroj Bishoyi, Research Fellow, Centre for Technology and Scientific Studies, Vivekananda International Foundation
- Lt Col Taposh Munjal, Associate Director, Aerospace and Defence, KPMG India

#### Second row from left-

- Mr. Balpreet Singh, Sr. Consultant, Aerospace and Defence, E&Y India
- Captain Shiv Kumar, Defence Attache, Embassy of India, Jakarta, Indonesia

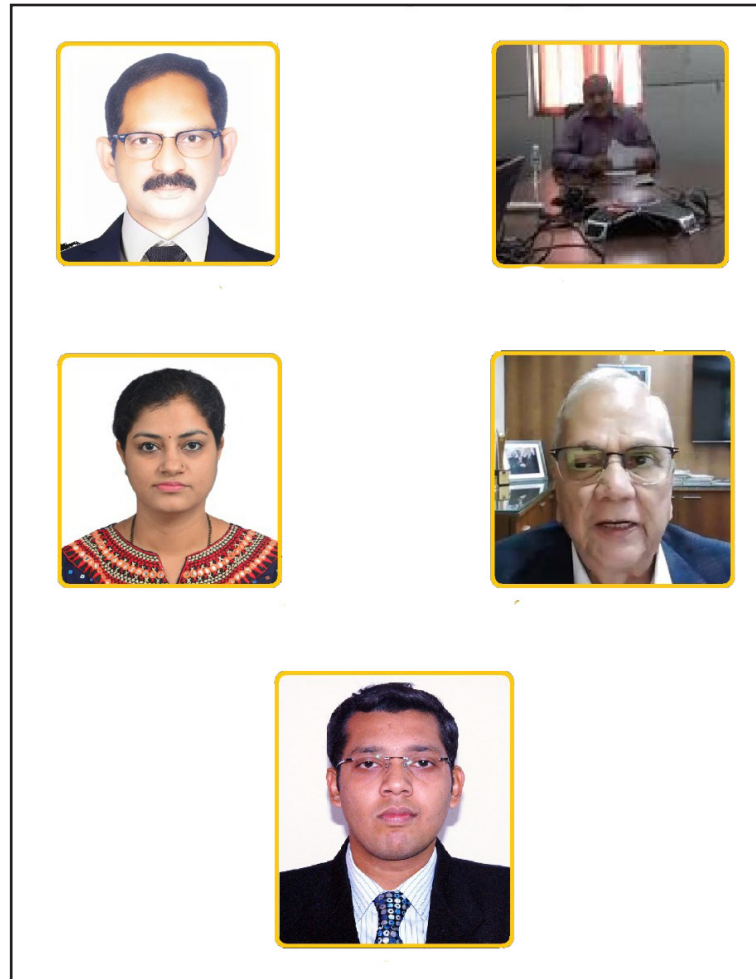
#### Third row from left-

- Mr Arun Shukla, Dy Regional Chairman (NR), EEPC India
- Mr Mayank Krishna, Sr Assistant Director, EEPC India



## Session II

### Sourcing Opportunities in Indian Naval & Shipbuilding Sector (MOS, GSL, GRSE, HSL)



#### First row from left -

- Mr. D. Subbarao, General Manager Commercial, Hindustan Shipyard Ltd. (HSL)
- Mr. Hareram Singh, General Manager (Materials), Mazagon Dock Shipbuilders Ltd. (MDS)

#### Second row from left-

- Ms. Asmita Priolkar, Senior Manager (Purchase), Purchase-Engg, Commercial Dept, Goa Shipyard Ltd. (GSL)
- Mr. B.D. Agarwal, Regional Chairman (Eastern Region), EEPC India

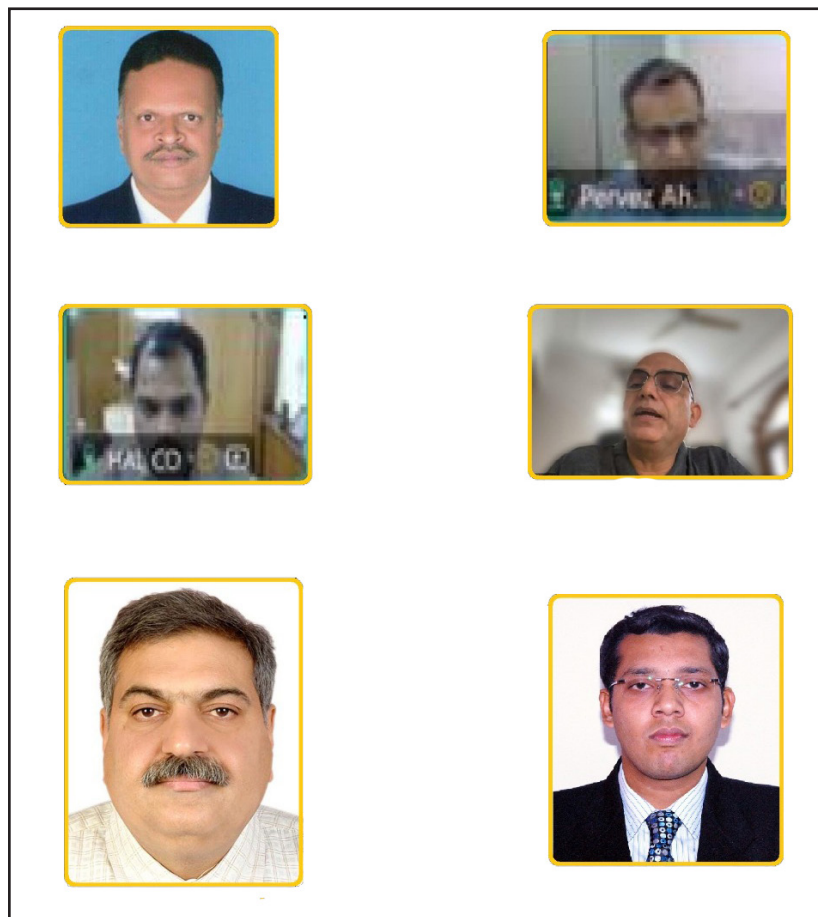
#### Third row from left-

- Mr Vibhanshu Chaturvedi, Project Coordinator, EEPC India



## Session III

### Sourcing Opportunities in Indian Defence PSUs in Aerospace and Defence Manufacturing



#### First row from left -

- Mr T Siva Kumar, Assistant Manager ( Vendor Development), Bharat Earth Movers Ltd. (BEML)
- Mr Pervez Ahmad, Assistant General Manager, DABG, Bharat Heavy Electricals Ltd. (BHEL)

#### Second row from left-

- Mr Vijay Kumar Raju, Sr Manager, (Indigenization), Hindustan Aeronautics Ltd (HAL)
- Capt. Vishal Kanwar (Retd), Managing Director, Aerospace and Defence, PricewaterhouseCoopers International Limited

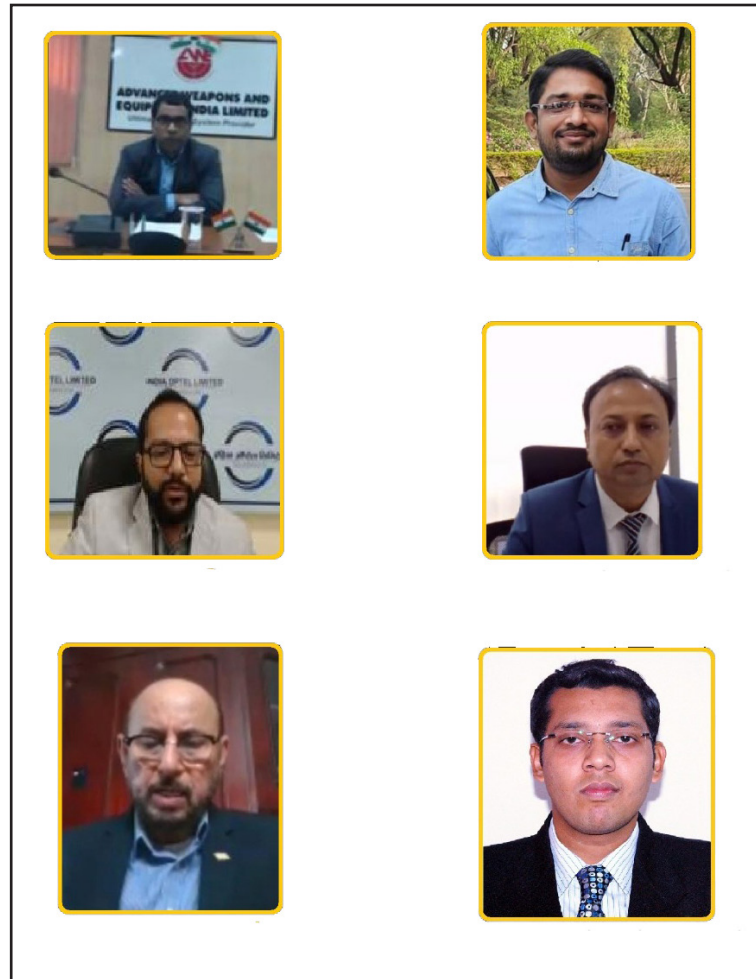
#### Third row from left-

- Mr. Rohinton R. Engineer, Deputy Regional Chairman (Western Region), EEPC India
- Mr Vibhanshu Chaturvedi, Project Coordinator, EEPC India



## Session IV

### Sourcing Opportunities in New Defence PSUs (Erstwhile OFB)



#### First row from left -

- Mr. J P Yadav, General Manager, Advanced Weapons & Equipment India Ltd. (AWEIL)
- Mr. C R Sandeep, Deputy General Manager (Operations), Armoured Vehicles Nigam Ltd. (AVNL)

#### Second row from left-

- Mr. Raghav Gupta, Deputy General Manager (Materials Management), India Optel Ltd. (IOL)
- Mr. Shailesh Vagerwal, IOFS, General Manager, Munitions India Ltd. (MIL)

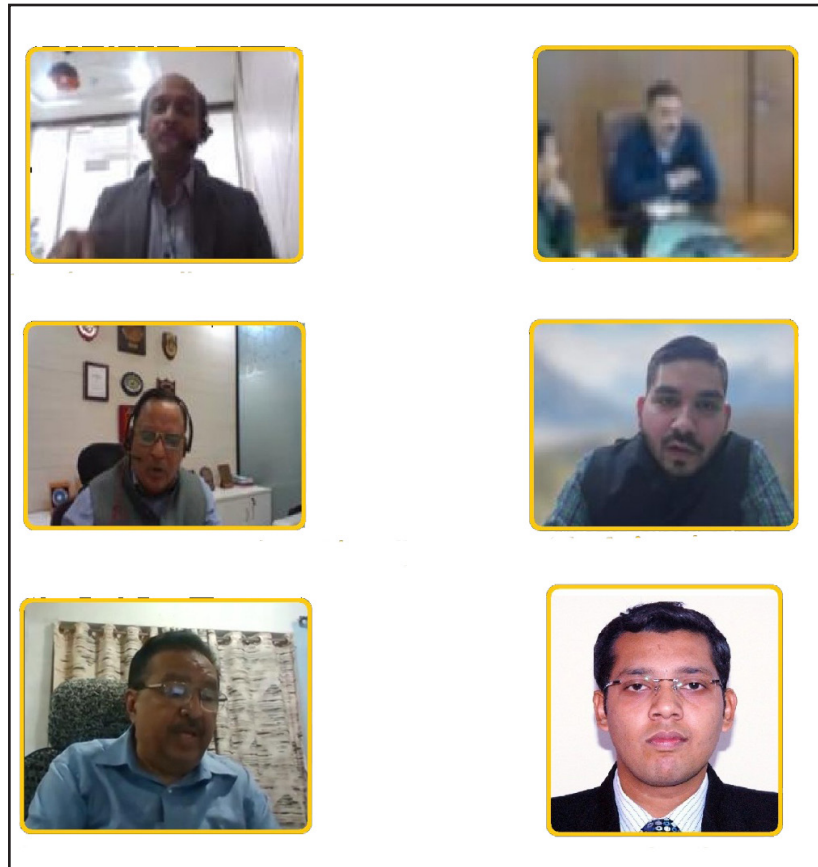
#### Third row from left-

- Mr Ravi Sehgal, Former Chairman, EEPC India
- Mr Vibhanshu Chaturvedi, Project Coordinator, EEPC India



## Session V

### Defence Modernisation and Building AatmaNirbhar Bharat in Defence Sector



#### First row from left -

- Wg. Cdr. P. Madhusoodhanan, Vice President, Tamil Nadu Industrial Development Corporation Ltd. (TIDCO)
- Col. Sanjay Singh, Chief General Manager, (Defence Industrial Corridor), Uttar Pradesh Expressways Industrial Development Authority (UPEIDA)

#### Second row from left-

- Commodore B K Munjal VSM (Retd), Defence Advisor, Government e Marketplace (GeM)
- Mr. Animesh Singh, Defence and Aerospace Team, Invest India

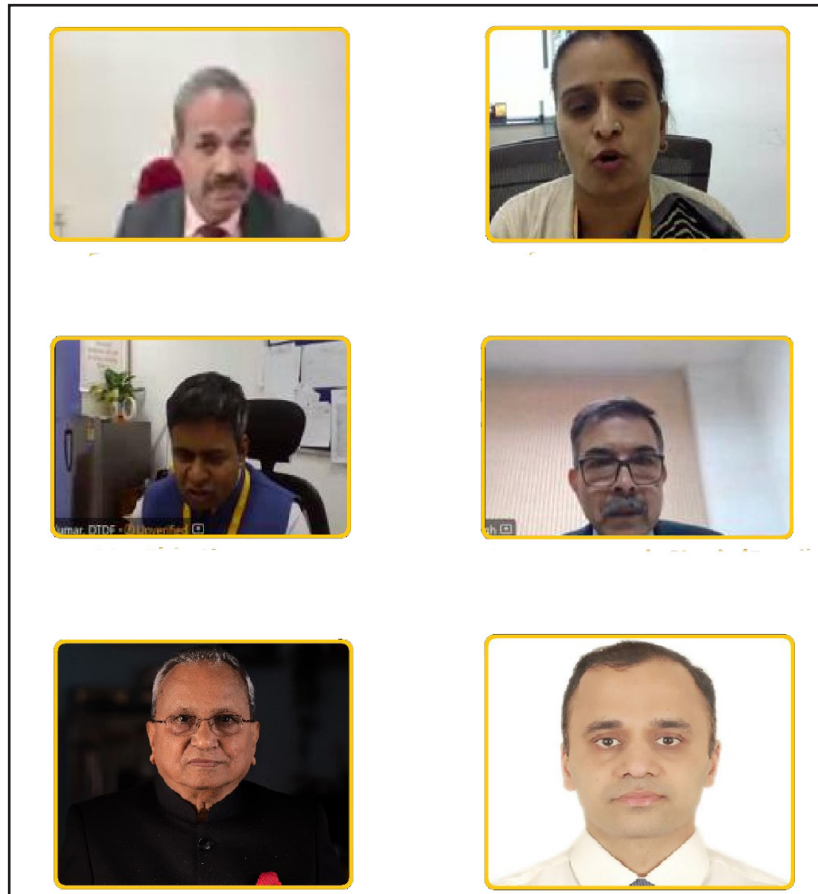
#### Third row from left-

- Mr Binod Kumar Sarada, Dy Regional Chairman (ER), EEPC India
- Mr Vibhanshu Chaturvedi, Project Coordinator, EEPC India



## Session VI

### Encouraging MSMEs in Defence Exports: Make in India for the World



#### First row from left -

- Dr Vivek Raghav, Scientist F, Additional Director, Directorate of Industry Interface & Technology Management (DIITM), DRDO
- Ms. Sunita Yadav, OSD, Exports Promotion Cell, Department of Defense Production, Ministry of Defence, Government of India

#### Second row from left-

- Mr. Shiv Kumar, Additional Director, Directorate of TDF, DRDO
- Col (Dr.) Rajneesh Singh (Retd), Research Fellow, Manohar Parrikar-Institute of Defense Studies and Analyses, IDSA (Second

#### Third row from left-

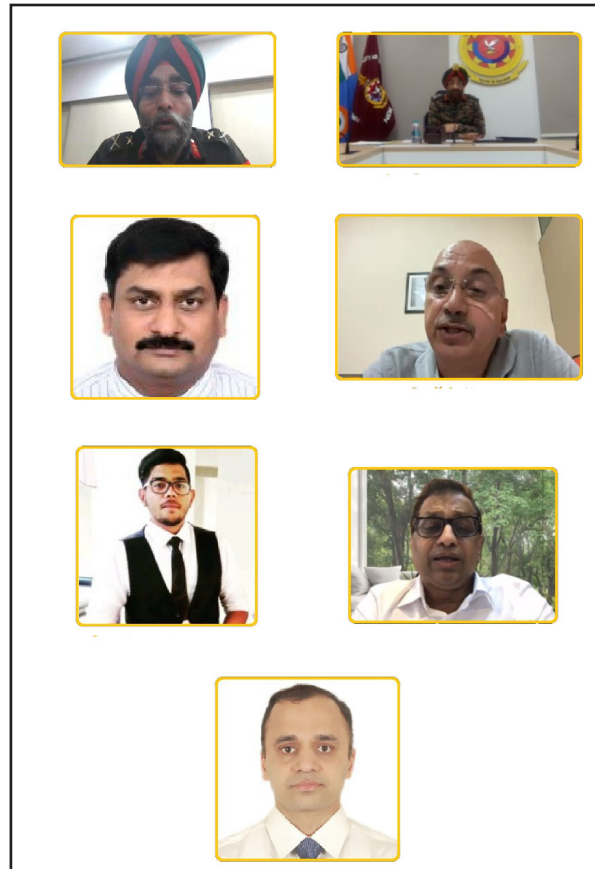
- Mr. Mahesh Desai, Immediate Past Chairman, EEPC India
- Mr Mayank Krishna, Sr Assistant Director, EEPC India





## Session VI

### Technology Transfer Collaboration Opportunities for MSMEs in Defence Sector



#### First row from left -

- Maj. Gen. CS Mann, VSM, ADG, Army Design Bureau (Industry), Ministry of Defence, Government of India
- Lt. Gen R S Reen, DG, Directorate General of Quality Assurance, Department of Defence Production, Ministry of Defence, Government of India

#### Second row from left-

- Mr. Arjun Kumar, Additional Director, Directorate of TDF, DRDO
- Dr. Sudhir Kamath, Director, DIA-RCoE (Defence Industry Academia Raman Centre of Excellence), Indian Institute of Science (IISc)

#### Third row from left-

- Mr. Amarjeet Singh, Program Executive, Defence Innovation Organization (DIO)
- Mr. Anupam Shah, Former Chairman & Chairman EEPC India Committee on Technology upgradation

#### Fourth row from left-

- Mr Mayank Krishna, Sr Assistant Director, EEPC India

# IMDW2023

India MSME Defence Week & RBSM



## Online Publicity & Promotion

**EEPCINDIA**  
Elevating the Future

**IMDW2023**  
India MSME Defence Week & RBSM

**JOIN THE 3RD EDITION OF INDIA MSME DEFENCE WEEK on Virtual mode**  
Boosting Aatmanirbhar Bharat in Defence  
5-6-7-8 December, 2023

VISIT WEBSITE | BROCHURE | REGISTER NOW

**Discussion themes**

- Aatmanirbhar & Make in India vision
- Policies for MSMEs in Defence Manufacturing and exports
- DPSUs Vendor Development, Procurement & Sourcing Opportunities
- Funding Schemes in Technology transfer & collaborations
- International Defence diplomacy & Industry collaborations
- Export opportunities

**Who Should attend**

MSMEs | Defence Startups, Innovators & Entrepreneurs | Existing & Potential Vendors & Suppliers to Defence Sector | MSMEs seeking Defence Technologies | MSMEs exploring Export & international collaboration opportunities | Industry Professionals, Traders and Businesses.

**Contact**

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mkishna@eepcindia.net

Mr. Vibhanshu Chaturvedi  
Project Coordinator  
vchaturvedi@eepcindia.net

Mailer

**EEPCINDIA**  
Elevating the Future

**IMDW2023**  
India MSME Defence Week & RBSM  
5-6-7-8 December 2023  
IT'S TIME TO GET ENGAGED

**Inauguration – 5 December 2023, 11 a.m. – 12 noon**  
Inaugural session of the 3rd edition of 'India MSME Defence Week' **JOIN**

**Session I – 5 December 2023, 3 p.m. – 5 p.m.**  
International Partnerships in Defence sector **JOIN**

**Session II – 6 December 2023, 11 a.m. – 12 noon**  
Sourcing Opportunities in Indian Naval & Shipbuilding Sector **JOIN**

**Session III – 6 December 2023, 3 p.m. – 5 p.m.**  
Sourcing Opportunities in Indian Defence PSUs in Aerospace & Defence Manufacturing **JOIN**

**Session IV – 7 December 2023, 11 a.m. – 12 noon**  
Sourcing Opportunities in New Defence PSUs (erstwhile OFB) **JOIN**

**Session V – 7 December 2023, 3 p.m. – 5 p.m.**  
Defence modernization and Building Aatma Nirbhar Bharat in Defence Sector **JOIN**

**Session VI – 8 December 2023, 11 a.m. – 12 noon**  
Encouraging MSMEs in Defence Exports: Make in India for the World **JOIN**

**Session VII – 8 December 2023, 3 p.m. – 5 p.m.**  
Technology Transfer Collaboration Opportunities for MSMEs in Defence Sector **JOIN**

**MEDIA PARTNERS**

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# IMDW2023

India MSME Defence Week & RBSM



3rd edition  
**IMDW2023**  
India MSME Defence Week & RBSM

**JOIN**  
**INDIA MSME DEFENCE WEEK**  
on Virtual mode

**Boosting Aatmanirbhar Bharat in Defence**  
**5-6-7-8 December, 2023**

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**Discussion themes**

- Aatmanirbhar & Make in India vision
- Policies for MSMEs in Defence Manufacturing and exports
- DPSUs Vendor Development, Procurement & Sourcing Opportunities
- Funding Schemes in Technology transfer & collaborations
- International Defence diplomacy & Industry collaborations
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**Who Should attend**

MSMEs | Defence Startups, Innovators & Entrepreneurs | Existing & Potential Vendors & Suppliers to Defence Sector | MSMEs seeking Defence Technologies | MSMEs exploring Export & International collaboration opportunities | Industry Professionals, Traders and Businesses.

**Indian Defence Milestones**

- Defence exports grew by 334% in the last five years
- India is now exporting defence equipment to over 75 countries.
- The government has set a target of total turnover of USD 25 billion in defence & aerospace manufacturing by 2025 and Rs 40,000 crore (USD 4,82 billion) defence export by 2026
- Defence production crosses INR 1 lakh cr. (USD 12.04 billion) mark for the first time ever in FY 2022-23.
- To boost "Aatmanirbhar" in Defence, the Ministry of Defence, Govt of India has announced the 5th Positive Indigenisation list under which 98 more Defence Items worth more than INR 1,40,000 crore (USD 16,82 billion) will now be procured from indigenous sources.

**8 sessions over a period of 4 days**

Date & Time	Session	Program
5th Dec 2023, 11 am	Session I	Inauguration
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07th Dec 2023, 3 pm	Session VI	Defence modernisation and Building Aatmanirbhar Bharat in Defence Sector
08th Dec 2023, 11 am	Session VII	Encouraging MSMEs in Defence Exports: Make in India for the World
08th Dec 2023, 3 pm	Session VIII	Technology Transfer Collaboration Opportunities for MSMEs in Defence Sector

**IMDW2023**  
India MSME Defence Week & RBSM

**EEPC India Initiatives in the Defence Sector**

EEPC India organized the two editions in two years of Indian MSME Defence Week 1.0 and 2.0 in 2021 and 2022, on Virtual Platform. The shows had 60 Speakers, close to 1000 participants.

EEPC India takes lead in bridging the latest emerging trends and opportunities in Defence sector with engineering MSMEs across the engineering clusters in India. It regularly organises and participates in Indian defence equipment related initiatives including:

- Vendor Development & Sourcing Opportunities with Defence PSUs
- Interactions on technology collaboration opportunities
- Exhibitions to showcase various Defence PSUs, and their opportunities to collaborate with MSMEs
- Disseminating latest trends in policies, rules and market developments through its research and publication desk

**Who all had come**

**IMDW2023**  
India MSME Defence Week & RBSM

**Contact**

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Brochure

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## Social Media



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**EEPC INDIA** October 8, 2023 ·

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 \*Participants Register\*

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<https://eepcvirtualexpo.com/.../confere.../MzU/MTg/w/all/all>

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**EEPC INDIA** November 27, 2023 ·

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 👉 Overseas  
<https://eepcvirtualexpo.com/.../confere.../MzU/MTg/w/all/all>

Speakers from - DRDO, IDSA India, #cmdbeml, AWEIL - Advanced Weapons and Equipment India Limited, Munitions India Ltd, #PRO/IOL, Adani Group, Gem India, Lockheed Martin, Goa Shipyard Ltd, #yantraindialimited, GRSE - Garden Reach Shipbuilders & Engineers Ltd, Bharat Dynamics Limited, Mishra Dhatu Nigam Limited, BHEL India, TN Industrial & Investment Invest India  
 I am SME of India, Tssia Tisa, Gujarat Chamber of Commerce & Industry, GCCI, Bombay Chamber, Maccia Mumbai, Aiia India, Mvirdc World Trade Center Mumbai, Federation of Madhya Pradesh Chamber of Commerce and Industries, Bhopal, Federation of Gujarat Industries (FGI), Haryana Chamber of Commerce and Industry, Yamunanagar, Faridabad Industries Association - FIA, Federation of Indian Chambers of Commerce & Industry (FICCI), Confederation of Indian Industry, Jharkhand Small Industries Association, Assam Chamber of Commerce, #jsiaranchi, #icc\_chamber, Bharat Chamber of Commerce, Maharashtra Chamber of Commerce, Industries and Agriculture - MCCIA, Pune, Merchants' Chamber of Commerce & Industry, Federation of Karnataka Chambers of Commerce & Industry (FKCCI), Andhra Chamber, Indo-German Chamber of Commerce, Indo-French Chamber of Commerce & Industry, Embassy of Armenia to India, #brazilindia, Embassy of Brazil in New Delhi, India in Tanzania

For any queries please contact:  
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 Mr. Vihansha Chaturvedi, E: [vihansha@eepcindia.net](mailto:vihansha@eepcindia.net) M: 971471899

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EEPC India - A Non Commercial and Non-Profit Organisation and the Largest Export Promotion C...  
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\*Participants Register\*

📍 Domestic: <https://lnkd.in/dreCiqrf>  
📍 Overseas: <https://lnkd.in/dYuEMGDx>

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@EOIvoryCoast @india\_nigeria @EMBACHILEINDIA  
@HCL\_Ottawa @CanadaIndia @Indembarg @IndiaArmenia @India\_Croatia  
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**EEPC INDIA IMDW2023**  
ENGINEERING THE FUTURE India MSME Defence Week & RBSM

5 - 8 December, 2023

**EEPC INDIA**  
EEPC India - A Non Commercial and Non-Profit Organisation and the Largest Export Promotion C...  
2mo · Edited

Two days left for the grand opening of **EEPC INDIA INDIA #MSMEDEFENCEWEEK2023** supported by **Ministry of Commerce, Industry & Investment promotion , Department Of Defence Production**[Edit] ...see more

3rd EDITION INDIA  
MSME DEFENCE WEEK

# IMDW2023

India MSME Defence Week & RBSM



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